

Dragon Jacket Crosses into Canada after Signing Distribution Agreement with Fluid Project Supply

Hayden, Idaho, DATE- Dragon Jacket has signed a distribution agreement with Fluid Project Supply, a Canadian Marketing and Distribution company specializing in piping, located in Calgary, AB. Fluid Project Supply was founded in 2014 by veteran members of the Oilfield Services and Water Management industries.

“We seek to provide our customers with innovative products that add-value to their operations. Our founders' experience and expertise helps us identify these products and communicate their efficacy to our customers. Dragon Jacket functions as an insulation that holds up in tough physical conditions and is reusable. This is a great combination to offer to our customers and is exactly the type of innovative solution that we take pride in showing to our clients,” said Mitch Furlong, Project Manager and Procurement Coordinator at Fluid Project Supply.

Fluid Project Supply has previously marketed and distributed products to customers including: The City of Calgary, the City of Red Deer, Shell, Secure Energy Services, Standard General and Morgan Construction, to name a few.

“Working with Fluid Project Supply has been nothing short of a mutually beneficial and successful relationship, we have had bids coming in the door as orders have been going out, and we are excited to see where this distribution agreement can take us over the next year,” noted Greg Dietrich, Vice President of Sales of Dragon Jacket.

Fluid Project Supply and Dragon Jacket met with members of a large chemical company's Innovation Team at the Global Petroleum Show in Calgary, AB. The company's team was very impressed by the Dragon Jacket product and quickly invited us to present it at their annual Innovation Day at their main Canadian facility in Fort Saskatchewan, AB. At Innovation Day many of the staff at the large chemical company were very impressed by the Dragon Jacket product and they were very eager to move forward to review the product in detail and explore opportunities for use.

“Many of FPS's customers are concerned with CUI (corrosion under insulation) and as such we pose the Dragon Jacket Insulation System as a solution. We are hoping to triple our sales in 2017 through marketing and the rise in the price of oil and we believe that Dragon Jacket will constitute at least half of that increase,” noted Mitch Furlong.

“The unique characteristic of Dragon Jacket's products is that the closed cell foam core is fully encapsulated by an integrated polyurea jacket, thus eliminated moisture penetration and significantly reducing CUI,” said Adrian Zettell, Vice President of Product Development at Dragon Jacket.

For additional information on Dragon Jacket's products and distributors please visit www.dragonjacket.com or contact Greg Dietrich, VP of Sales at (407)-342-9991 or Greg@dragonjacket.com.